

EMERA AND NEW MEXICO GAS COMPANY “GET IT”

Emera is a leader in renewable and clean energy – focus of all operations of all affiliates operating throughout Canada, the Caribbean and in the United States

ETL is Emera Technologies LLC, which is an affiliate of Emera engaged in developing innovative technologies

NMGC is New Mexico’s Gas Utility – providing safe, reliable and affordable natural gas service to 530,000 customers throughout the state

- We have been watching the efforts of this administration – and others – to adopt and implement the Paris Climate Accords, and we get where the state is heading
- We want to be a leader in these efforts – help bring New Mexico into a low carbon future

EMERA

Emera Inc. is headquartered in Halifax, Nova Scotia

www.emera.com

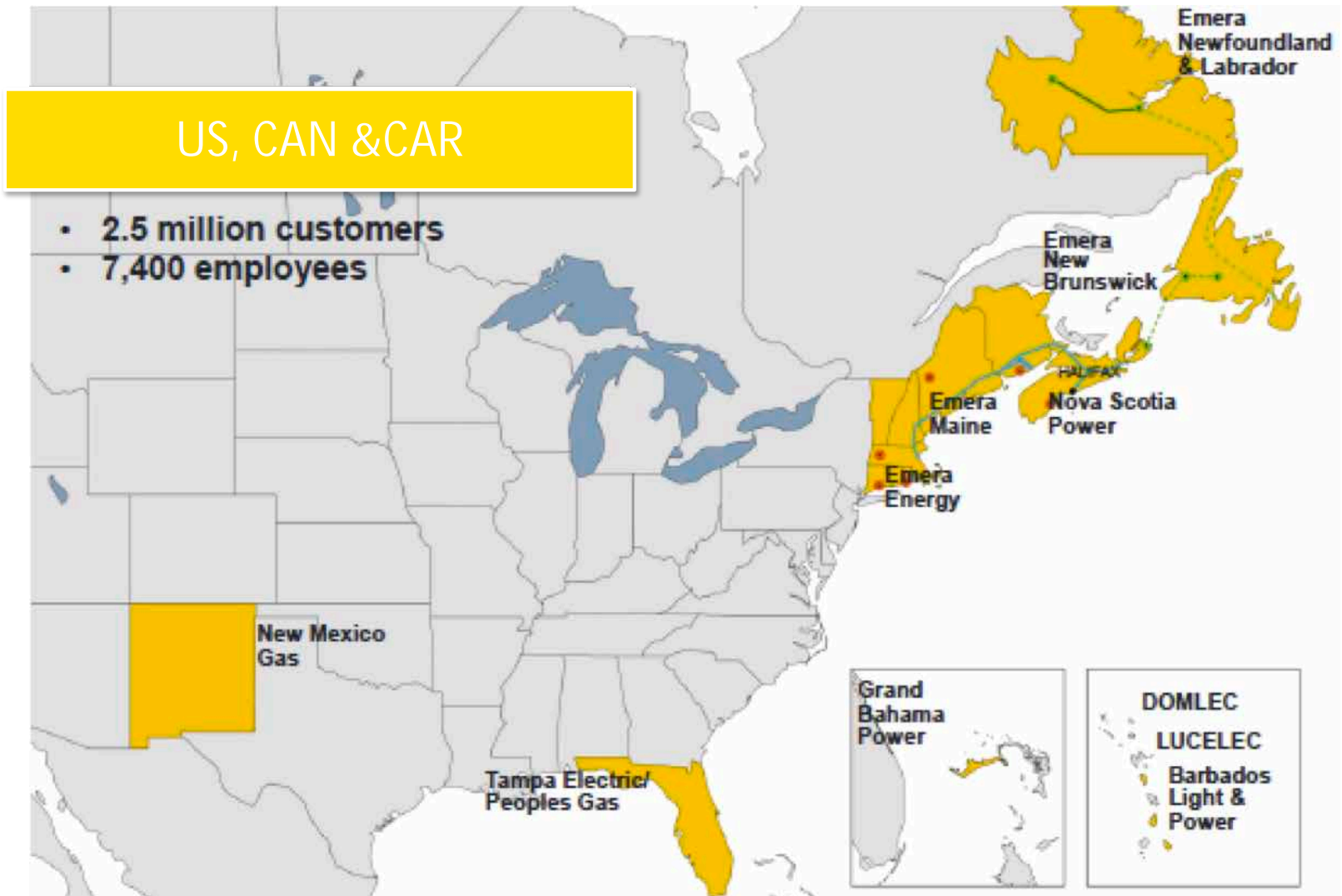
- \$8.4B Market Capitalization*
- \$5.9B in Revenue
- \$29.6B in Assets
- Ticker Symbol: EMA (TSX)



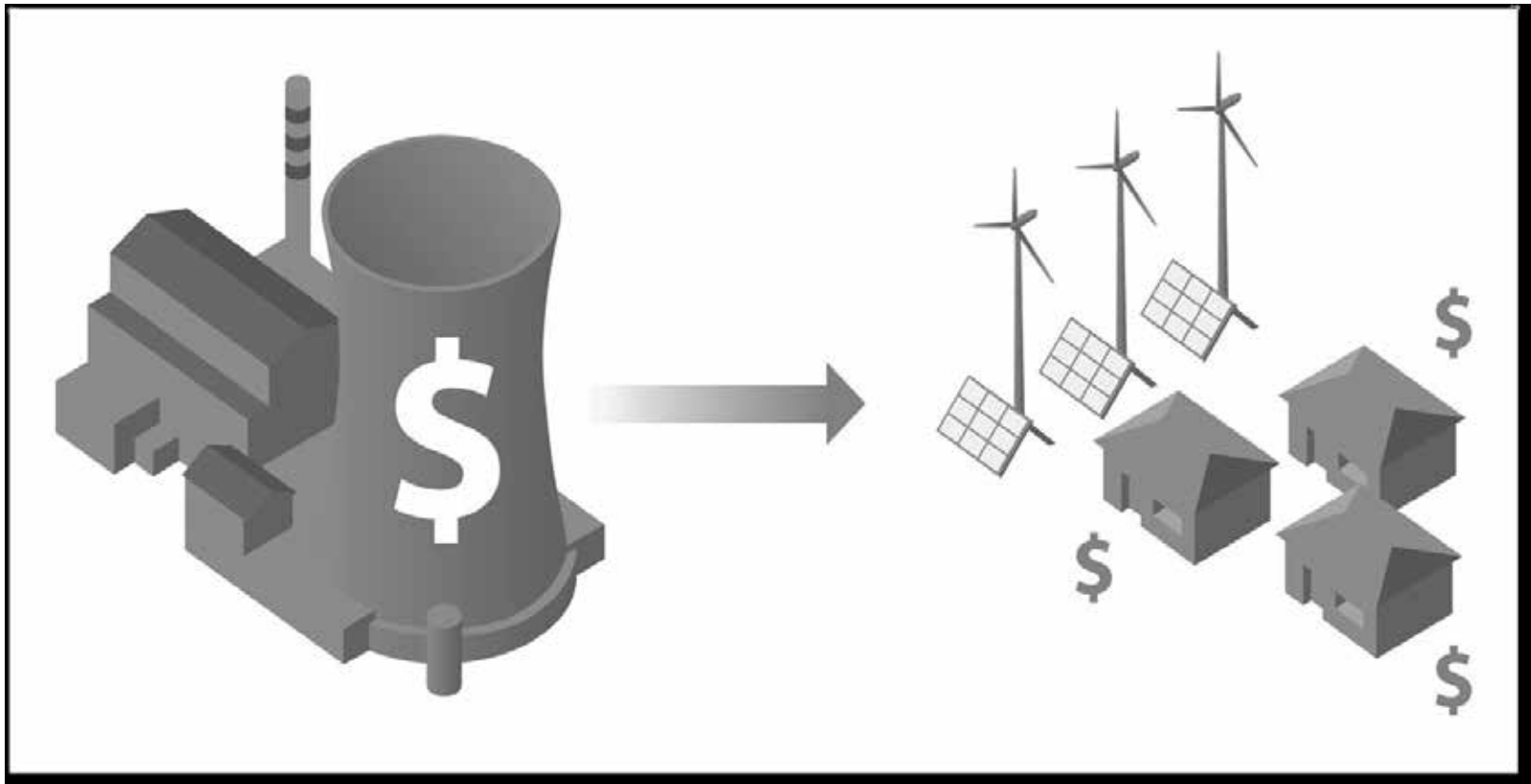
We invest in electricity generation, transmission and distribution, gas transmission and distribution, and utility energy services with a strategic focus on transformation from high carbon to low carbon energy sources

*All figures in US dollars as of Dec 31, 2017

WHERE WE OPERATE



CURRENT AND FUTURE TRENDS



Disruption: Decarbonization, Digitalization, Decentralization

ETL DIGITAL ENERGY PLATFORM

CLEAN



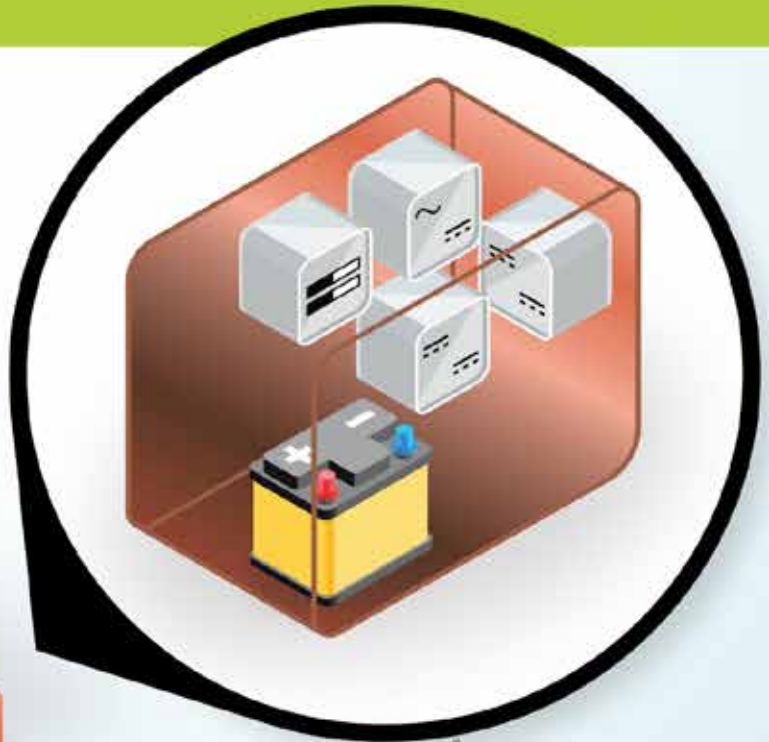
AFFORDABLE



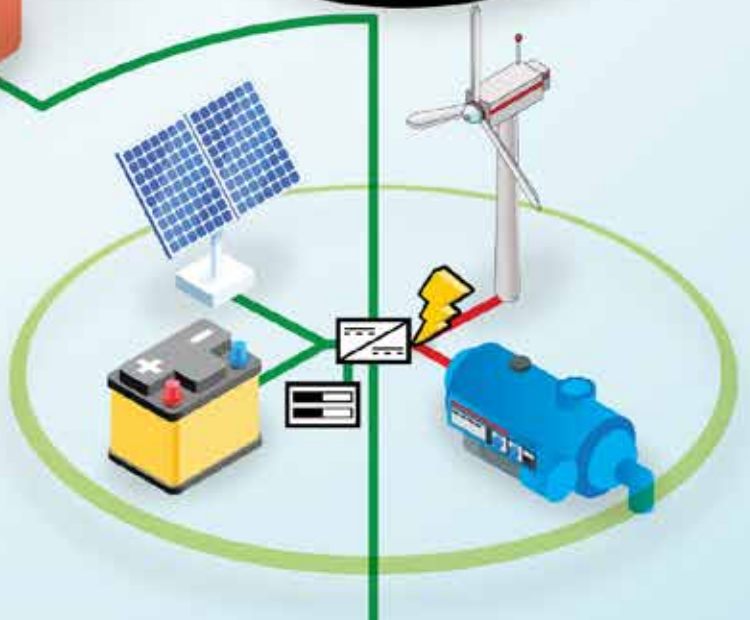
ALWAYS ON



EMERA NANOGRID



-  Emera Control
-  Emera Converter
-  Gas Generator
-  Wind Generator
-  Solar Generator
-  Battery
-  AC System
-  DC System
-  DC-AC Converter



EMERA DC MICROGRID



Neighborhood Energy Park

Nanogrid

-  Emera IP Device
-  Gas Generator
-  Wind Generator
-  Solar Generator
-  Battery
-  AC System
-  DC System
-  DC-AC Converter



KAFB DEMO PROJECT



NMGC IS ALSO IN A UNIQUE POSITION TO TAKE A LEADING ROLE IN THIS EFFORT

- As part of the Emera Acquisition, Emera contributed \$20 million of shareholder money to the State for Economic Development activities, including \$5 million for a proposed pipeline to Mexico to export natural gas.
- NMGC will be requesting a variance from the PRC to repurpose the \$5 million provided by Emera to the state as part of Emera's acquisition of NMGC, away from building a pipeline to Mexico, and toward a program of research and development of emerging technologies that focus on the more efficient use of natural gas and the reduction of GHG emissions.

Renewable natural gas technology from dairies and landfills;
Blending Hydrogen into the natural gas pipeline network;
Emerging liquefied natural gas (LNG) technology to determine how and if on-site LNG may be utilized to capture currently flared gas; and
Fuel cells, gas heat pumps, and/or other emerging technologies to reduce GHG emissions.



NMGC's 2019 RATE CASE – GREEN INITIATIVES

EMPOWER OUR CUSTOMERS TO REDUCE THEIR ENVIRONMENTAL IMPACT BY:

Continuing to enhance our energy efficiency programs;
Working in partnership with others to replace thousands of inefficient furnaces in use by New Mexicans with the greatest financial needs; and
Supporting the increased use of compressed natural gas (CNG).

REDUCE THE ENVIRONMENTAL IMPACTS OF OUR OPERATIONS AND SYSTEM BY:

Repairing and or replacing NMGC system facilities and equipment to reduce methane emissions;
Upgrading the energy efficiency of our facilities;
Installing solar panels and equipment at NMGC office locations; and
Facilitating the reduction of flaring and venting of natural gas from NM production basins by the expansion of NMGC's gas system.

POTENTIALLY COLLABORATE WITH OTHER NATURAL GAS COMPANIES ACROSS THE COUNTRY TO SET STANDARDS, GUIDELINES AND EXPECTATIONS FOR NATURAL GAS PRODUCERS TO REDUCE THEIR GHG IMPACTS.

INTO THE FUTURE

EMERA, ETL AND NMGC ARE PROPOSING ACTIVITIES CONSISTENT WITH THE EFFORTS OF THIS ADMINISTRATION AND OTHERS TO:

Comply with the Paris Climate Accords;
Increase renewable energy in New Mexico;
Reduce GHG emissions – both carbon and methane; and
Preserve the economic well-being of the state and its citizens through innovation and innovative thinking.